

INTERIM

Brand Styleguide 10.10.19



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Introduction

The Pivot: The JATAI Evolution

Quality is job one. A familiar phrase and a call to action. JATAI has a world wide reputation of delivering the highest quality products. JATAI is regarded as a pioneer in the industry. Commanding an impressive roster of high quality products, MADE IN JAPAN, JATAI is always top of mind in the industry as a forerunner, a LEADER, in North American trade and manufacturing. The challenge of staying relevant and competitive in a rapidly changing marketplace requires a consideration to pivot. A pivot to diversify their offering. A pivot to connect with a new generation. A pivot to clarify their position on the world stage. JATAI does not have to race to bottom on price. Their reputation is built on Quality. Everything that JATAI must do to make this pivot needs to drive their customers and engage with them in a way that sustains their leadership position but connects with them in new ways, expanding their base to a wider audience, globally. JATAI must prove on a daily basis why their products, their content, and their customer service is always World Class. Inspiring the world with stories that amplify their passion, dedication, and heritage through collaboration in a modern multi-platform ecosystem.

Brand Story

Get the Look

Customer satisfaction and the end result of using our products is paramount to our success. We help you GET THE LOOK. Whether you are a barber, a stylist or a consumer working with our products, JATAI is there to make you and your clients, look and feel great. We are diversifying our offering and connecting to a new generation. JATAI is a Window to the World Stage of fashion and beauty. Our reputation is built on Quality. JATAI is connecting with our customers in new ways, expanding our base to a wider audience, globally. Inspiring the world with stories that amplify your passion, dedication, and our heritage through collaboration in a modern multi-platform ecosystem.

Our customers are among the most discriminating stylists and nail artists in the world. Many of them are among our industry's most respected educators in their categories. Our educators have selected JATAI for the many benefits our products offer. JATAI products' ergonomic and structural excellence, their ability to hold an edge, their convenience, and the balance and feel of the instrument in their hands, are many of those benefits. All JATAI cutting tools are designed to work and feel like a natural extension of an artist's mind, hand, and eye.

As you read more about JATAI and our products throughout the website, if you have any questions, I hope you will email or call us. We truly value your feedback and will do whatever it takes to provide you with the best products, service, support, and training in the industry.

--Dean Wada

Brand Story

About JATAI International

JATAI is a WORLD CLASS organization. Peerless in our efforts to establish early trade with the United States, matchless in our reputation as a leader in distributing top quality beauty implements to the creative community of hairstylists and barbers. Family owned and family run, JATAI's HERITAGE as an international bridge to commerce and trade, coupled with our deep roots in Japanese ancestry and culture, provides a unique backdrop to how we continually conduct business. 70 years young! Since 1950, JATAI and its distributed products support the creative community of hairstylists and barbers with the cutting edge tools that create the fresh and stylish hair and beard styling of today. A MODERN image for a modern style. JATAI'S decades of experience in manufacturing and distribution has spawned a stunning reputation rooted in honest, strong and dependable business acumen. A RELIABLE reputation that has weathered the test of time. JATAI is regarded as a pioneer in the industry. Commanding an impressive roster of high quality products, MADE IN JAPAN, JATAI is always top of mind in the industry as a forerunner, a LEADER, in manufacturing and distribution. To do business with JATAI is to know the true meaning of the word, INTEGRITY. Honest in our transactions, sincere in our customer service, JATAI's reputation is simple... we do what we do better than anyone else our customers can find. We know we must not only live up to your expectations... we must exceed them, and that is our promise to you. JATAI GET THE LOOK.



Core Values

JATAI and its distributed products support the creative community of hairstylists and barbers with the cutting edge tools that create the fresh and stylish hair and beard styling of today. A MODERN image for a modern style.

MODERN

JATAI

WORLD

CLASS

Communication Platform

JATAI'S decades of experience in manufacturing

and distribution has spawned a stunning reputation rooted in honest, strong and dependable business acumen. A RELIABLE reputation that has weathered the test of time.

To do business with JATAI is to know the true meaning of the word, INTEGRITY. Honest in their transactions, sincere in their customer service.

INTEGRITY

HERITAGE

Family owned and family run, JATAI's HERITAGE as an international bridge to commerce and trade, coupled with their deep roots in Japanese ancestry and culture, provides a unique backdrop to how they continually

conduct business. 70 years young!

JATAI's reputation is stellar.

JATAI is a WORLD CLASS organization. Peerless in its efforts to establish early trade with the United States, Matchless in their reputation as a leader in distributing top quality beauty implements to the creative community of hairstylists and barbers.

JATAI is regarded as a pioneer in the industry.
Commanding an impressive roster of high quality
products, MADE IN JAPAN, JATAI is always top of
mind in the industry as a forerunner, a LEADER, in
manufacturing and distribution.

RELIABLE

LEADER



Vision, Mission and Position

Vision Statement

To be the global **leader** in manufacturing and distributing high quality beauty and personal care products.

Mission Statement

JATAI is the leader in making and curating high quality products. Our **world-class** organization provides customer service with **integrity** and **reliability.**

Positioning Statement

To beauty consumers, our products offer the highest quality and innovative design. We **lead** the world in delivering exceptional value and **reliable** customer service.



Brand Story

JATAI Academy: Advancing the Art of Looking Good!

JATAI believes that grooming is both an art and a craft. All tools the artist uses should work and feel like a natural extension of the artist's mind, hand and eye. These tools need to be RELIABLE and have the INTEGRITY and longevity needed to sustain their business.

Our philosophy on basic and advanced training is the coordination of the mind, hand and eye. It is the criteria by which JATAI evaluates tools and products it makes and distributes.

As a result of JATAI's philosophy, its customers are among the most discriminating stylists, barbers and nail artists in the world. Many are also among the industry's most respected educators in their category.

For the past several years, the JATAI Academy has created hundreds of videos with these WORLD CLASS leaders, that have been viewed from all over the world. It is a virtual campus online educational portal. From beginner to intermediate to advanced hairdressers and barbers, we have something for everyone. Learn how to give your clients a better experience. Discover how to make different styles easy to achieve. Master new techniques and improve current ones. Obtain the most of JATAI tools to create the looks you want. Inspire your clients to look and feel cool and confident.

As a professional stylist or barber, you may have questions about your business. JATAI Can help you answer these questions. Am I creating a MODERN image for a MODERN style? What can I do to make my services better? How can I use my time and money wisely when it comes to advanced education? This library of solutions is absolutely free, readily available and easily searchable. **JATAI** wants you to **GET THE LOOK.**



Vision, Mission and Position

Vision Statement

To be the global **leader** in online education for the stylist and barbering communities.

Mission Statement

JATAI is the leader in making and curating educational and training videos for the stylist and barbering communities. Our **world-class** organization trains the coordination of the mind, hand and eye with **integrity** and **reliability.**

Positioning Statement

To the stylist and barbering professionals, the JATAI Academy offers one of the largest training video libraries through our virtual campus online educational portal.

Brand Story

JATAI CONNECT

We have created the JATAI CONNECT program to bring friends of JATAI together who appreciate and are inspired by the quality and performance of our tools. JATAI products have advanced their career and personal grooming aspirations. Our mission for ADVANCING THE ART OF LOOKING GOOD harnesses the ideas and visions of a multitude of our ambassadors. The essence of our program is to provide connections and bring these ideas to life.

We will share testimonials, inspirational styles and looks. For educators, we will announce events and classes to offer their artistic point of view. JATAI CONNECT is the platform where people can demonstrate their art and thoughts.

GET CONNECTED. GET THE LOOK.

Sub-Brand Copy

About Feather Safety Razor Co. Ltd. - Short

A heritage of centuries old craftsmanship from the origins of the Samurai sword, the **FEATHER®** Company's innovation continued with their double edge razor blade, which is regarded by many critics as being one of the world's best today.

FEATHER's styling razors and replacement blade razors are world-class implements that will help you with all of the hair styles you can create.

About Feather Safety Razor Co. Ltd.

JATAI's reputation in high end razors starts with the **FEATHER**® Company. FEATHER's styling razors and replacement blade razors are world-class implements that will help you with all of the hair styles you can create. FEATHER is a world-class product and one of the most trusted brands in the beauty industry today.

Established in 1932, Feather started production and distribution of razor blades. Since then, Feather has entered into various fields from shaving and grooming goods to professional barber and beauty products, medical products such as surgical blades and industrial products with technology and development capabilities centering on ultra-precision metal processing. Feather is the leading blade manufacturer in Japan and has grown to a global company which exports to more than 120 countries.

All of Feather's products are manufactured in their own factories in Japan by local employees in order to provide customers with the highest quality and satisfaction.

Timeless, rather than trendy. Feather aims for making products which continue to be trusted and favored throughout the ages, rather than following trends. JATAI is proud to be their distributor for North America.

Sub-Brand Copy

Story of Seki Edge - Short

From the creators of the Samurai sword in the mountains of Seki, Japan, Seki Edge combines century-old craftsmanship with modern technology to create the world's finest beauty and grooming tools. Seki Edge is an exquisite blend of metal and art.

It's the way our instruments cut, shape, smooth and curl. It's the way they fit in your hand. It's the pleasure you'll feel of getting professional results.

Sub-Brand Copy

Story of Seki Edge

JATAI's reputation in high end beauty implements starts with the SEKI EDGE, a collection of world class beauty implements made by the finest craftsman in Seki, Japan. From nail clippers, eyebrow tweezers, men's grooming kits to eyelash curlers, there is something for everyone! Seki Edge stays on the cutting edge in functionality and design keeping you groomed and beautiful.

The story of Seki Edge begins back in the 13th century in Seki City, a small city in the central mountains of Japan. Due to its rich natural resources, abundant materials, and ideal conditions such as pine charcoal for kilns, blade soil, good quality water, and a water transport system, a master sword smith named Motoshige chose Seki as the ideal place to produce samurai swords for the region.

Today, Seki Edge takes on the same "Bushido" approach to manufacturing. The city of Seki is world famous for manufacturing the finest cutlery, knives, razors and grooming tools. Today, Seki Edge has taken on a modern approach to manufacturing without losing our roots of craftsmanship and perfection. In today's manufacturing age, there is new focus on large volumes and inexpensive production. The result, quality has been long forgotten. Seki Edge believes the market is demanding more than a race to the bottom. Seki Edge creates high quality and innovative tools that respond to your needs. Every nail clipper, men's grooming kit, eyebrow tweezers and more, are made with great care and attention, incorporating their legacy of craftsmanship.

Despite the growing demands to increase production, Seki Edge is still committed to the philosophy of hand craftsmanship, quality and reliability. They will not forget their roots in exchange for bigger profits. As an industry leader, they are committed to leading in new and innovative tools every year, fully committed to maintaining the highest standards in every step of production.

This rich heritage and reputation for high quality is behind every Seki Edge beauty and grooming tool. The Seki Edge name is a guarantee of superior quality and performance. Seki Edge separates itself from other implements in the marketplace by embracing its long history of Japanese skill and craftsmanship, while incorporating modern technology, the benefits of ergonomic design, and their flare for fashion and style in every Seki Edge tool made.

Today, new items that are innovative in function and design are being developed at an unprecedented rate. Seki Edge continues to look toward the future to provide consumers with the opportunity to experience the Seki Edge. JATAI is proud to be their distributor for North America.

J

Sub-Brand Copy

About Fuji Paper – Shortest

Experience the strength and gentle nature of Fuji Paper. Made in Japan, Fuji Paper is environmentally friendly and has four times the saturation of any perm paper. Eliminating harmful chemicals from the paper production process reduces stress and damage to the hair. Fuji Papers are the preferred choice.

About Fuji Paper – Short

Experience the strength and gentle nature of Fuji Paper. From the origins of the Niyodo River in Kochi, Japan, comes a centuries long obsession with paper making. Fuji Paper is made in an environmentally friendly manner, but it has four times the saturation of any perm paper made in the United States. Eliminating harmful chemicals from the paper production process reduces stress and damage to the hair for longer lasting curl and healthy hair texture. Fuji Papers are the preferred choice.

About Fuji Paper

JATAI's reputation in high end perm end papers starts with Fuji Paper. Sitting quietly in the territory of Kochi lies the most clear and cleanest river in all of Japan. It is called the Niyodo River, often referred to as 'Niyodo Blue.' It is honored with the highest quality water in all of Japan, a title that locals hold onto proudly. But the people of Kochi also take pride in their centuries long obsession with paper making. Kochi's perpetual history and culture of Japanese paper manufacturing has made Fuji Paper the preferred choice for perm end papers. The production consists of a flow of steps, each one serving an important purpose. No bleaching. No harmful chemicals. It is as pure as the Niyodo River it was washed in.

Not only is Fuji Paper made in an environmentally friendly manner, but it has four times the saturation of any perm paper made in the United States. The paper strength and absorbency allows an even flow through penetration for hassle-free balanced results. Creating waves, natural looking body and bounce, with grace and vitality requires end papers that are also as gentle to the hair as the solutions used to create beautiful waves and curls. Eliminating harmful chemicals from the paper production process reduces stress and damage to the hair for longer lasting curl and healthy hair texture. Experience the strength and gentle nature of Fuji Paper. JATAI is proud to be their distributor for North America.



Icon

The concept of the icon is to create a unique flourish that is a stylish "J." In it's abstract form, it symbolizes a lock of hair, or a hairstyle. Captured and always contained in a square, this bold icon becomes the new beacon for the brand of JATAI.





Logotype

Using the Proxima Nova font, a simple logotype was created to use in conjunction with the new icon. It is very important that the name reads well as one word. It's sans serif heritage echoes the strength of JATAI. The registered trademark symbol® must always be tied to the JATAI logotype. For use in body, headlines and navigation, it should always be capitalized as JATAI.



Lockup Vertical

The lockup is a consistent 'nesting' of the icon and the logotype. This combination should never change, in scale, or orientation. The registered trademark symbol® must always be tied to the JATAI logotype.



JATAI®



Lockup Horizontal

The horizontal lockup is a consistent 'nesting' of the icon and the logotype. This combination should never change, in scale, or orientation. It is part of the Logo Family.

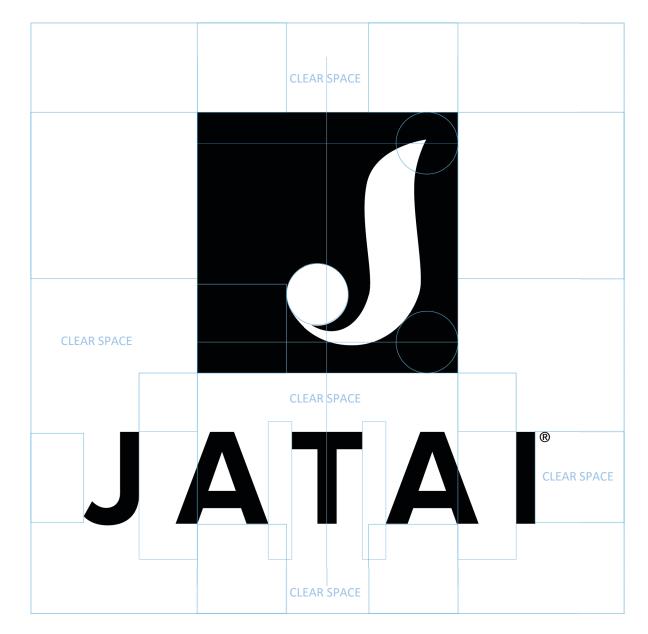






Clear Space

Keep the lockup clear from intrusion. Do not adjust any of the spacing between any of the elements. The registered trademark symbol® must always be tied to the JATAI logotype.





Tagline

The addition of the tagline is an alternative 'nesting' of the logotype. It should be used most often. GET THE LOOK can also be used as a headline for branded ads and posts. In this usage, it does not need to be connected to the icon and logotype.









Lockup Vertical

The horizontal lockup is a consistent 'nesting' of the icon and the logotype. This combination should never change, in scale, or orientation. It is part of the Logo Family.





Lockup Horizontal

The horizontal lockup is a consistent 'nesting' of the icon and the logotype. This combination should never change, in scale, or orientation. It is part of the Logo Family.





Tagline

The addition of the tagline is an alternative 'nesting' of the logotype. It should be used most often.







Lockup Vertical

The horizontal lockup is a consistent 'nesting' of the icon and the logotype. This combination should never change, in scale, or orientation. It is part of the Logo Family.



JATAI CONNECT



Lockup Horizontal

The horizontal lockup is a consistent 'nesting' of the icon and the logotype. This combination should never change, in scale, or orientation. It is part of the Logo Family.





Typography

Use the Proxima Nova Family of Fonts for it's clean and modern simplicity. To supplement the options, more compatible condensed fonts have been added. PROXIMA NOVA BOLD

ABCDEFGHIJKLMN
OPQRSTUVWXYZ
abcdefghijklmn
opqrstuvwxyz
1234567890

AVENIR NEXT CONDENSED

ABCDEFGHIJKLMN OPQRSTUVWXYZ abcdefghijklmn opqrstuvwxyz 1234567890 PROXIMA NOVA MEDIUM

ABCDEFGHIJKLMN
OPQRSTUVWXYZ
abcdefghijklmn
opqrstuvwxyz
1234567890

PROXIMA NOVA LIGHT

ABCDEFGHIJKLMN
OPQRSTUVWXYZ
abcdefghijklmn
opqrstuvwxyz
1234567890

LORIMER NO 2 CONDENSED MEDIUM

ABCDEFGHIJKLMN OPQRSTUVWXYZ abcdefghijklmn opqrstuvwxyz 1234567890 DIN COND MEDIUM

ABCDEFGHIJKLMN OPQRSTUVWXYZ abcdefghijklmn opqrstuvwxyz 1234567890



Colors

There is a limited color palette for the brand. Brand Orange is the Hero color and must always be used in a corporate environment. The complementary secondary colors should be used conceptually to help differentiate new lines of products.





Black

USE: This colors the logotype and body copy. It can also be used as graphic element.



Medium Gray

USE: Various shades of gray, all achromatic, can be part of this family. It can have various levels of transparency, as well.



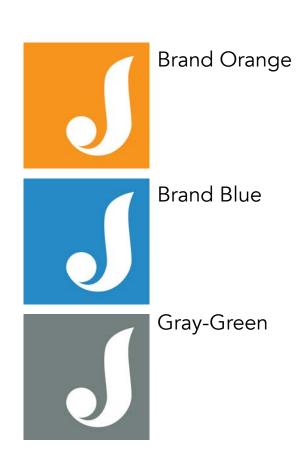
White

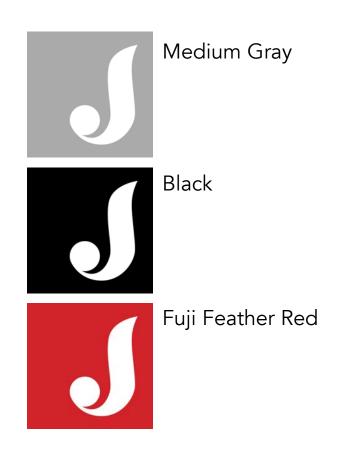
USE: White is the main background when using the icon or lockup.



Colored Icons

There is a limited color palette for the brand. Brand Orange is the Hero color and must always be used in a corporate environment. The complementary secondary colors should be used conceptually to help differentiate new lines of products and distributed products.







Business Cards

Dean Wada President and CEO

dwada@jatai.net Toll Free (888) 965[2824 o (714) 670[9400 f (714) 670[9440 6980 Hermosa Circle Buena Park, CA 90620 www.JATAI.net



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6980 Hermosa Circle
Buena Park, CA 90620
www.JATAI.net



FRONT



BACK

ALT BACK



Creative Platform

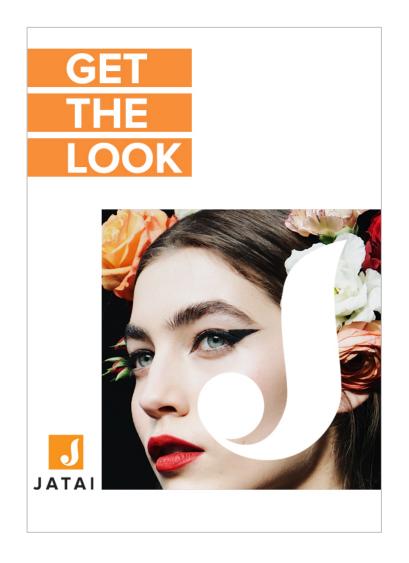
Window to the World

The new Pivot for JATAI is **A WINDOW TO THE WORLD** of beauty and fashion. The Square of the new icon becomes a portal to feature the faces and products of JATAI. Creating a new visual language as a creative backdrop to all marketing. This window nets a dynamic look that can be a distinctive across all media and reinforce the new "J" in a thousand new ways. A living Icon.





Posters









Sample Print Ads









IMAGE + PRODUCT IMAGE + PRODUCT PRODUCT PRODUCT PRODUCT



Sample Print Ads

IMAGE + DISTRIBUTED PRODUCT











Sample Print Ads







DISTRIBUTED PRODUCT

DISTRIBUTED PRODUCT

TESTIMONIAL

suscipit lobortis nisl ut aliquip ex ea commo.

34



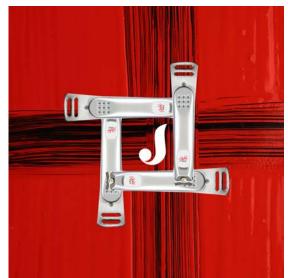
Social Media



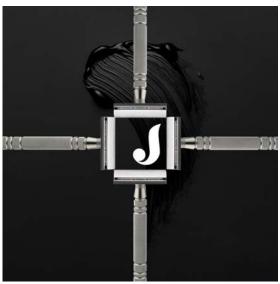














Social Media















36





Social Media















Do's and Do Not's

Do

use the icon As a stand alone Element.

use the icon As a window. Always With a white J.

use the logotype In conjunction with the Icon without the tagline

Use the Lockup with The tagline as much As possible.

Always use logotype with Registered trademark.®











JATAI

Do Not

Do Not re-arrange the lockup



Do Not skew the icon Or logotype



Do Not re-color Any part of the lockup



Do Not use A solitary J. It must Always be in the square.



Do Not place the lockup at an angle



Into a circle.



Do Not make the Icon Transparent.



Do Not use trademark On Icon.

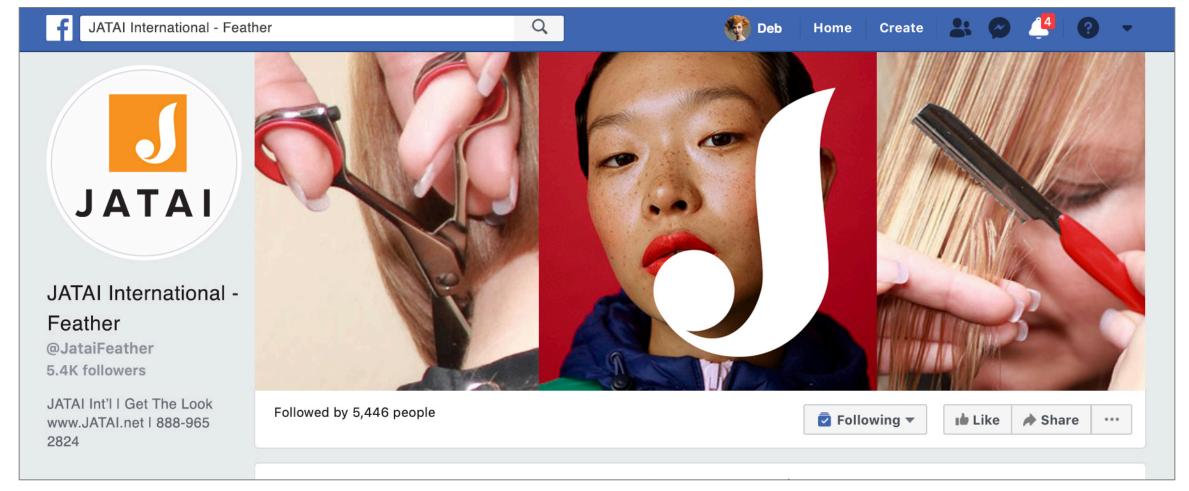


Do Not put the J



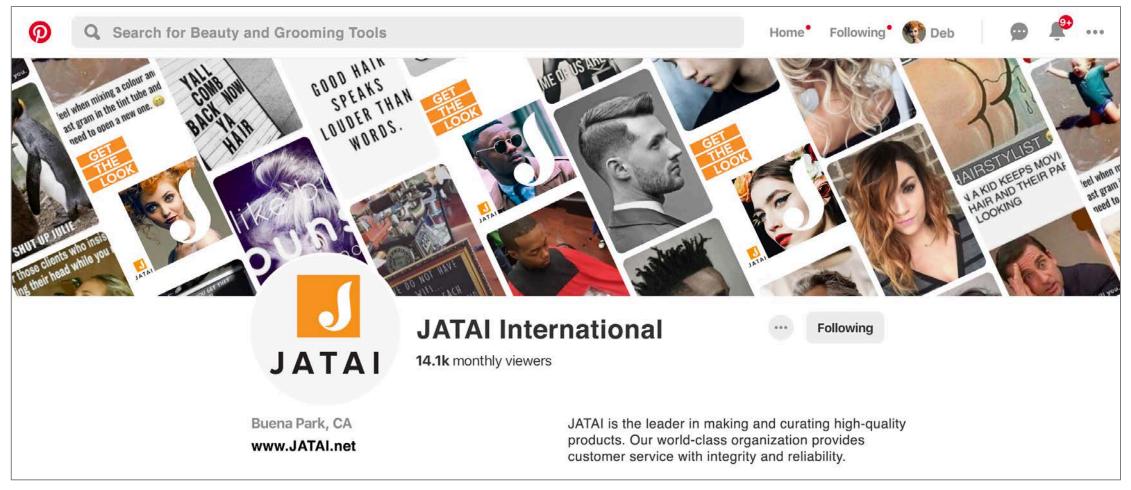


Covers and Badges





Covers and Badges



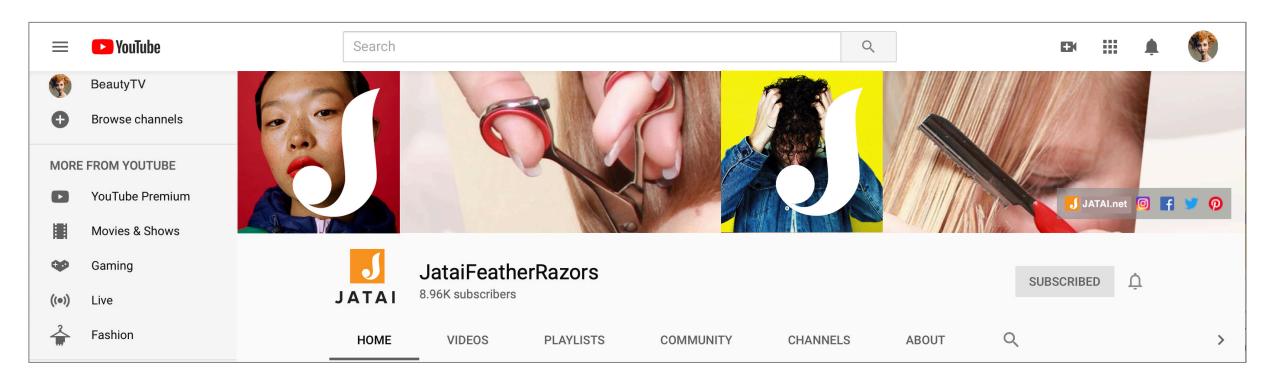


Covers and Badges



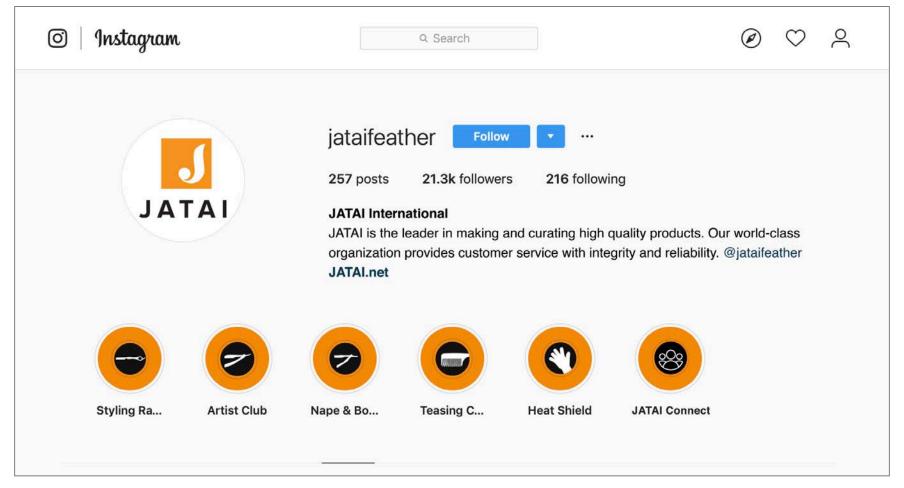


Covers and Badges





Covers and badges

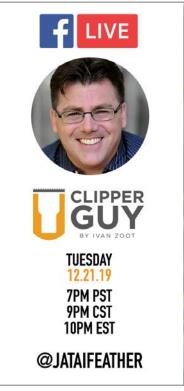




Branded Posts











Branded Products

There is a limited color palette for the brand. Brand Orange is the Hero color and must always be used in a corporate environment. The complementary secondary colors should be used conceptually to help differentiate new lines of products.

JATAI logo: yellow PMS 021C + black

Bands & "PROFESSIONAL": Pantone Metallic Coated 8500

UPC code: black

All other type: PMS 431C





Non Greasy Nourishing Non Scented

2oz. | 60ml.

Daily Facial Moisturizer

J1-06-300

Jatai professional men's facial grooming series was inspired by traditional barbering to promote healthy hair and skin.

- . Helps skin maintain a healthy appearance
- · Penetrates and nourishes the skin

INSTRUCTIONS: After you've shaved apply small amount into hands and rub together. Apply gently over the entire face. Reapply if necessary.

INGREDIENTS: Water, Helianthus Annuus (Sunflower) Seed
Oil, Ethylhexyl Palmitate, Butyrospermum Parkii
Shea Butter, Glycerin, Cetyl Alcohol, Items less
than 1% concentration: Dimethicone, Di-C12-15
Allyl Fumarate, Cetearyl Alcohol, Cetaereth-20,
Glyceryl Stearate, PGE-100 Stearate, Sodium
Hyaluronate, Avena Sativa (Oat) Kernel Extract,
Tocopheryl Acetale, Aloe Barbadensis Leaf Juice,
Chlorhexidine Digluconate, Benzetonium Chloride, Cetaeryl Methicone, Linoleia Acid, Glycine
Soja (Soybean) Sterols, Phospholipids, Squalane,
Hydroxylethyl Acrylata/Sodium Acryloyldimethyl
Taurate, Copolymer, Polysorbate 60, Tocopherol,
Dipotassium Glycyrrhizate, Allantoin, Phenoxyethyd Carylate, Allantoin, Phenoxyethyd Carylate, Carbon, Carbomer, Sodium
Hydroxide, Tetrasodium EDTA.

Manufactured by Jatai International Buena Park, CA (888) 965-2824 | www.jatai.net | Made in USA



Co-Branding

Use the Vertical Logo on back of package when associated with "Distributed by..."
Use Hero orange icon for branding elsewhere on the packaging.





Co-Branding

Use the Vertical Logo on back of package when associated with "Distributed by..."
Use Hero orange icon for branding elsewhere on the packaging.

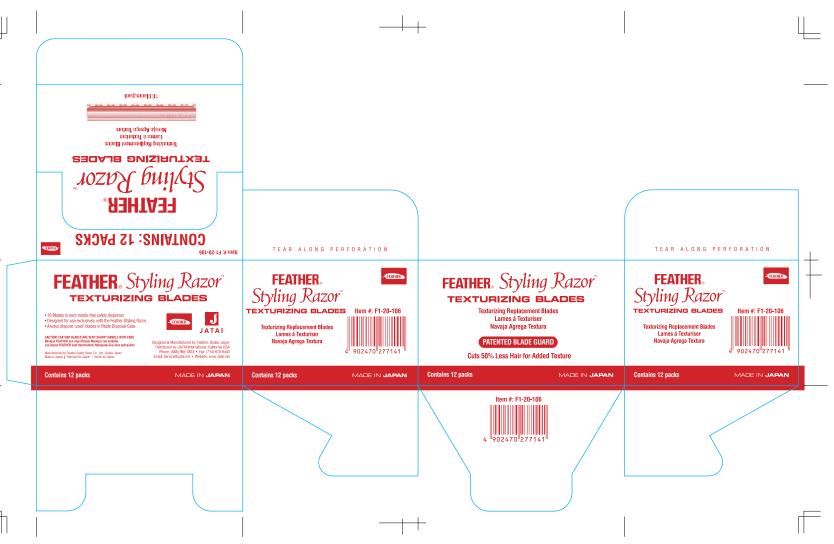




セニングブレイド_大箱_180713

Co-Branding

Use the Vertical Logo on back of package when associated with "Distributed by..." It can be re-colored to match a one color print job



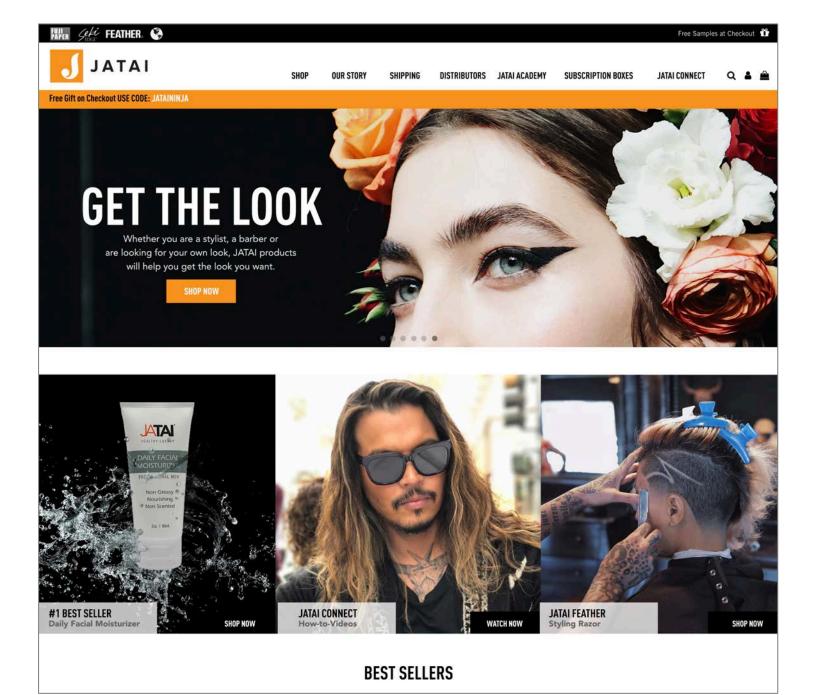
48



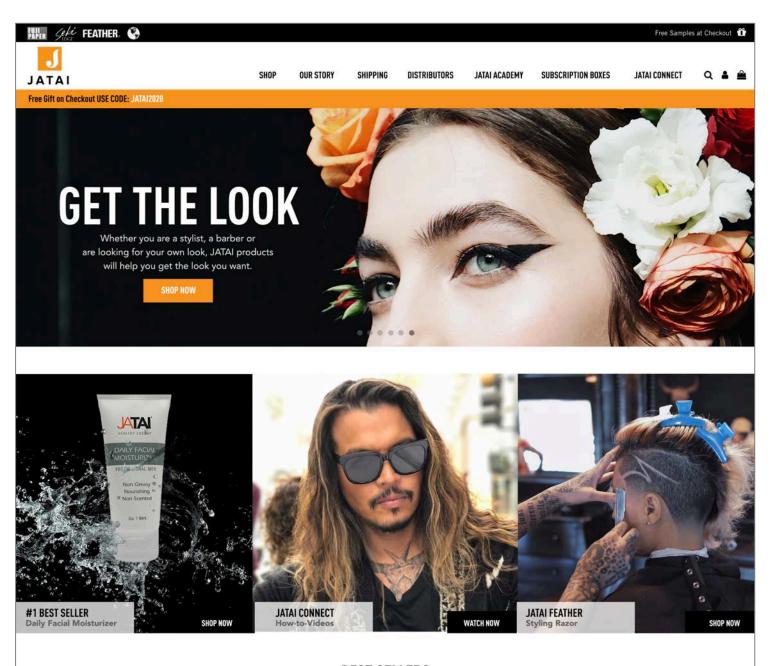
Trade Booth



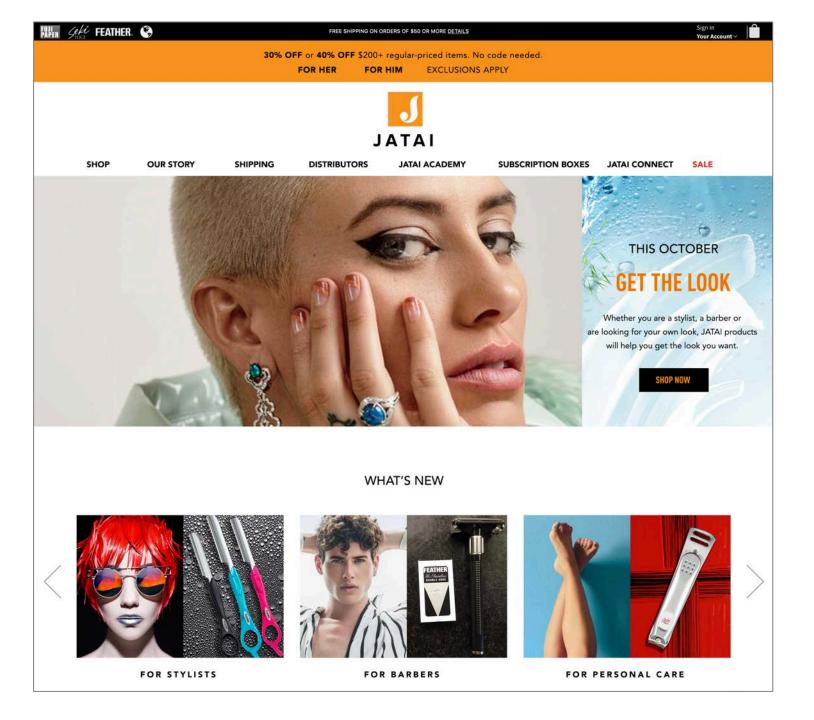




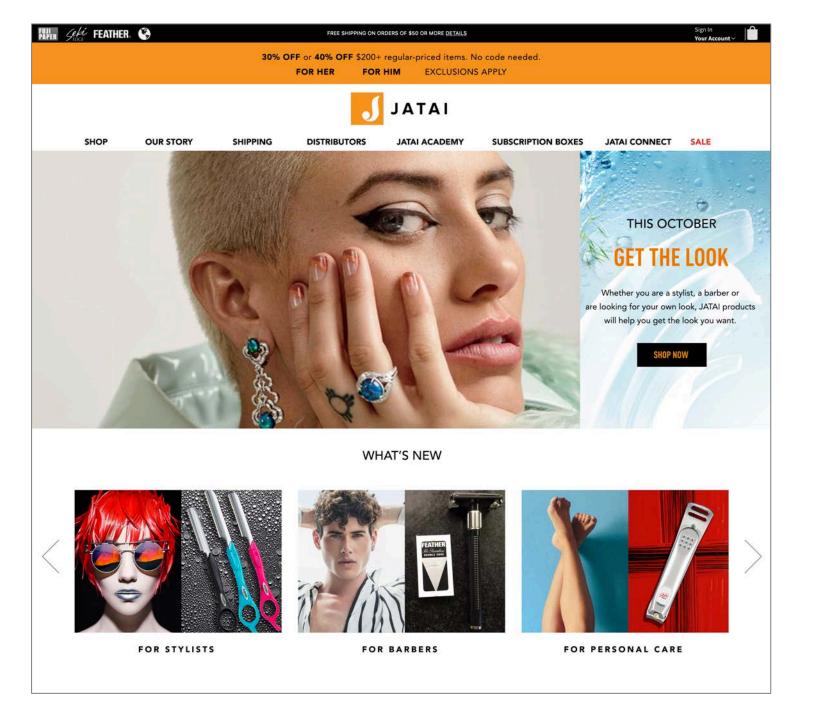








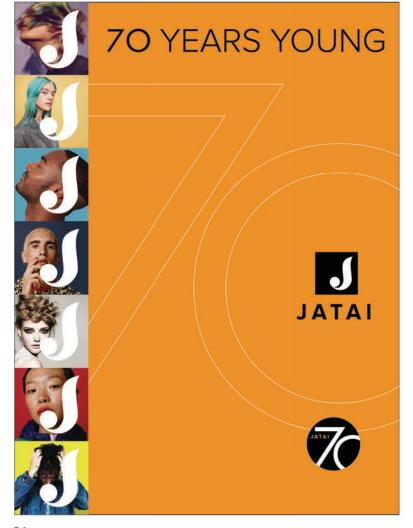




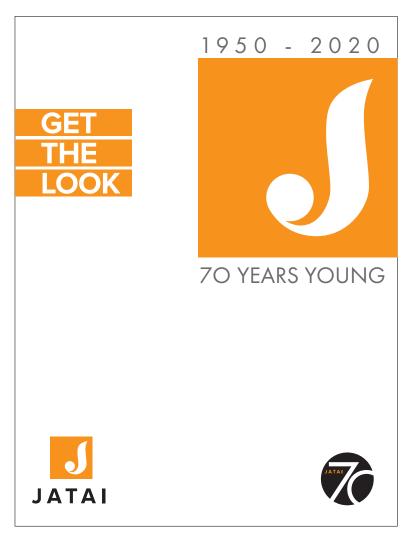








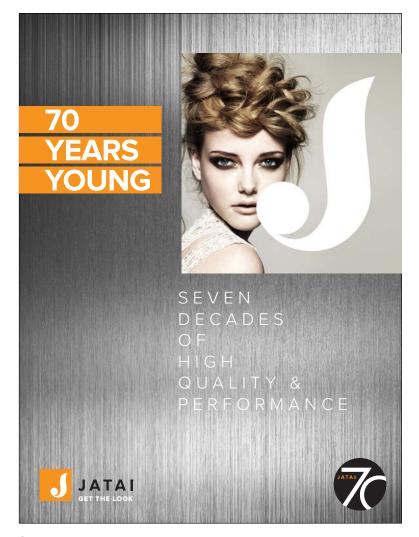




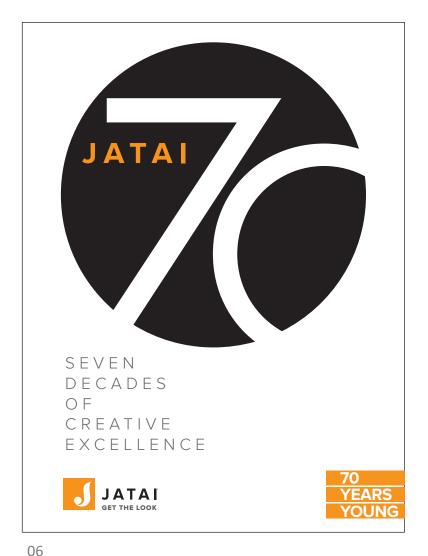
01

03







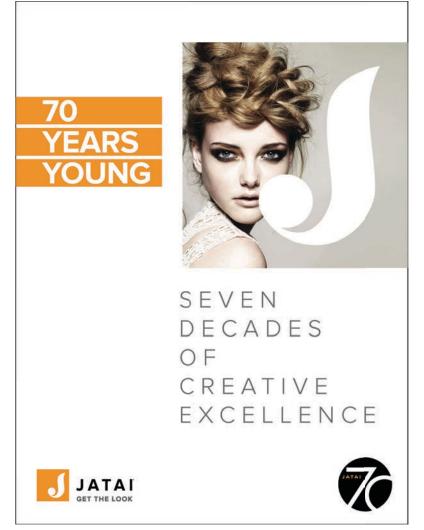


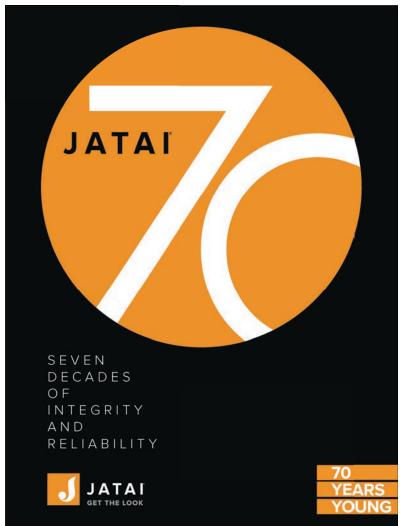
04

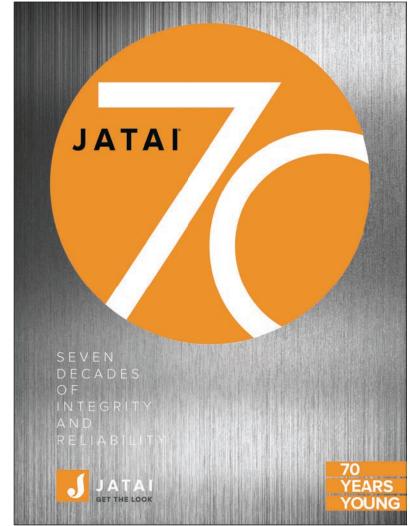
JATAI Brand Styleguide 56

05









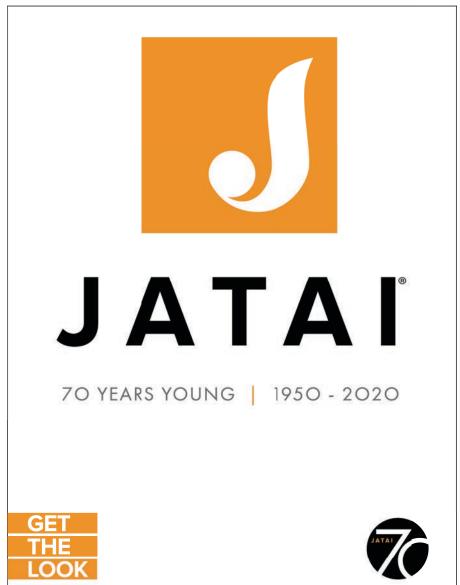
)7

08

09



70th Anniversary Logo and Poster





Files and Naming

Nomenclature

LOGOS		<u>LINK</u>
JATAI tagline_HZ.ai	JATAI tagline_HZ.png	
JATAI tagline_VT.ai	JATAI tagline_VT.png	
JATAI_70_LOGO_FINAL.ai	JATAI_academy_HZ_TAG.png	
JATAI_academy_HZ_TAG.ai	JATAI_academy_HZ.png	
JATAI_academy_HZ.ai	JATAI_academy_VT_TAG.png	
JATAI_academy_VT_TAG.ai	JATAI_academy_VT.png	
JATAI_academy_VT.ai	JATAI_CONNECT_HZ.png	
JATAI_CONNECT_HZ.ai	JATAI_CONNECT_VT.png	
JATAI_CONNECT_VT.ai	JATAI_GTL.png	
JATAI_GTL_f.ai JATAI_GTL_p.ai	JATAI_HERO_LOGO_HZ_BLACK.png	
JATAL HERO LOGO HZ BLACK.ai	JATAL HERO LOGO HZ_ORANGE.png	
JATAI_HERO_LOGO_HZ_BEACK.ai	JATAI_HERO_LOGO_VT_BLACK.png	
JATAI_HERO_LOGO_VT_BLACK.ai	JATAI_HERO_LOGO_VT_ORANGE.png	
JATAI_HERO_LOGO_VT_ORANGE.ai	JATAI_LOGOFINALSTACKED_CLEAR.png	
BUSINESS CARDS		LINK
JATAI_BIZCARD_BACK.ai	JATAI_BIZCARD_BACK copy.pdf	
JATAI_BIZCARD_FRONT_CA.ai	JATAI_BIZCARD_FRONT_CA copy.pdf	
JATAI_BIZCARD_FRONT_DW_ALT.ai	JATAI_BIZCARD_FRONT_DW copy.pdf	
JATAI_BIZCARD_FRONT_DW.ai	JATAI_BIZCARD_FRONT_DW_ALT copy.pdf	
JATAI_BIZCARD_FRONT_GW_ALT.ai	JATAI_BIZCARD_FRONT_GW copy.pdf	
JATAI_BIZCARD_FRONT_GW.ai	JATAI_BIZCARD_FRONT_GW_ALT copy.pdf	
JATAI_BIZCARD_FRONT_KW_ALT.ai	JATAI_BIZCARD_FRONT_KW copy.pdf	
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